



*the* **Eye**

## ODELL INSURANCE AGENCY

2018 Quarter II Newsletter

V.2 2018

WWW.ODELLINSURANCE.COM

### ODELL INSURANCE GIVES BACK THROUGH REFERRAL PROGRAM

Odell Insurance Agency takes pride in offering a quality customer service experience that we hope you'd like to share with your family and friends.

For that reason we have created a way to give back through your referrals of our Agency to your friends, family and colleagues.

For each client referral where you successfully connect our Agency to your friend or family member, we offer you a choice of one of three options in return. 1) We will donate \$5 to the 2018 Charity of Choice, which is Orange East Senior Center in Bradford VT. The center serves the mature population of Bradford and its surrounding towns by providing meals and activities on a regular basis. 2) We will send you a \$5 gift card to Subway Sandwich Shop. 3) We will send you an Odell Insurance illuminating logo ball point pen.

We continue to strive in providing you, our clients, with professional knowledge and a superior insurance experience. We truly appreciate your loyal patronage.

### NEW HAMPSHIRE-NEWLY DESIGNED DRIVER LICENSE BEGINS

Beginning in January 2017, New Hampshire began phasing in its newly designed driver license and non-driver ID card over a five year period. It

requires no additional action or cost on the part of New Hampshire citizens.

The article states current licenses are valid until their scheduled renewal. The new design is more colorful and includes iconic NH symbols such as the Old Man of the Mountain, the Purple Lilac, and an outline of the State. It will also be REAL ID compliant for those that choose to opt in to that program. The last re-design was in 2008.

Those receiving new licenses at the DMV office will be given a temporary license and the new license will be mailed to them. Those renewing online will have the new license mailed to them.

The full article can be read online at <https://www.nh.gov/safety/divisions/dmv/news-events/2017/20170117-new-design-license.htm>. We would also be happy to email or print and mail you this article if you cannot access it in the above link.

At Odell Insurance Agency, we are trying to keep your NH insurance policy information current with this change. We are not notified automatically when you receive this new NH license number, which begins with NHL followed by 8 digits. We are asking that you please call us with your new New Hampshire driver license number. Please do not email your information for privacy reasons.

## DID YOU KNOW THAT ODELL INSURANCE OFFERS LIFE AND DISABILITY INCOME INSURANCE?

Life Insurance cannot replace you, but it can definitely help your family financially after your death. It is a smart way to protect your family's financial income and plan for the unexpected. If something happened to you and you have a life insurance policy, your loved ones could receive money that essentially replaces the income you would have been providing to your family.

Disability Income Insurance helps you in a time of financial need after an accident or an illness. If you are unable to work for an extended period of time, money is provided that can help pay your bills and living expenses.

Call us today if you are interested in learning more about protecting you and your family from unforeseeable loss with life or disability income insurance.

## HAVE YOU PAID OFF YOUR CAR LOAN OR MORTGAGE?

You may not know this, but most banks and lenders do not let your insurance company or agent know when you have paid off your loan or mortgage. This could be a loan on anything from a vehicle, to ATV, snow machine, motorcycle, tractor, equipment, boat or a home. It is important to let us know when you pay off a loan or mortgage so that we can remove that lender from your insurance policy. If you have a claim and the insurance company needs to make a claim payment to you and the lender is still on the policy, their name will be on your claim check too and it could be quite a hassle for you to get them to sign off. Please contact us if you want to double check any of your policies at this time. It would be our pleasure to look into it for you.

**REMINDER-** *Stacking and storing hot or wet hay can result in disaster. We have a hay thermometer here at the office, if you ever need to borrow it to test the temperature in your stacks of baled hay in the barn.*

## GET TO KNOW YOUR TEAM

**Doug Blanchard** is a personal lines agent. He services homeowner's, personal automobile, and recreational vehicle needs. He also is one of our licensed life insurance agents. Please contact him if you are in need of life insurance or disability income insurance.



Doug has over 15 years industry experience and grew up on the coast of Maine. He moved to the area four years ago and has been with the agency ever since. He graduated with a Bachelor's Degree from University of Southern Maine. Doug enjoys spending time with family, frequent trips to the ocean, dabbling in antiques and watching New England sports teams, Go Sox!!

### Contact an Agent TODAY!

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